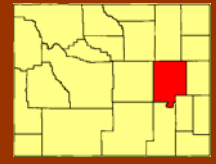


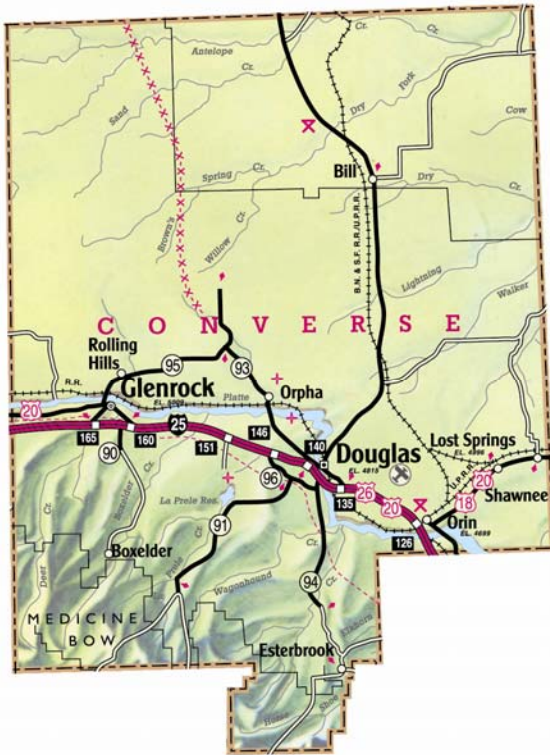
# Converse County, Wyoming



## County Profile

**2007 Population:** 12,868  
**Land Area:** 4,255 sq. mi.  
**Persons per sq. mi.:** 3.02  
**County Seat:** Douglas  
 (pop. 5,675)

Source: Wyoming Economic Analysis Division, July 2007



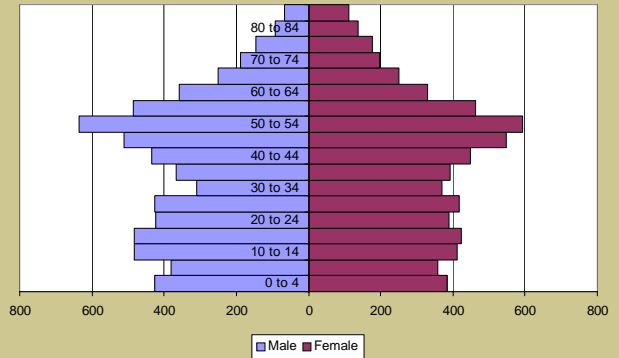
## Population Distribution

Age	2005 estimate
<19	3,348
20-34	2,336
35-54	3,931
55-74	2,522
75+	731

Median Age 39.9

Source: U.S. Census Bureau

## 2007 Distribution by Age by Sex



Source: U.S. Census Bureau

## Cost of Living Index

<b>Overall</b>	<b>94</b>
Food	98
Housing	90
Apparel	88
Transportation	100
Medical	96
Recreation & Personal Care	97

Source: State of Wyoming Economic Analysis Division  
Prices as of January 9, 10, 11, 2008

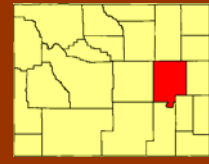
## Household Income

	2006
Per Capita Personal Income	\$36,479
Average Price of Single-Family Home (2004)	\$148,804

Source: Wyoming Economic Analysis Division  
A Profile of Wyoming Demographics, Economics and Housing - December 31, 2007 (www.wyomingcda.com)

# Converse County, Wyoming

## County Profile



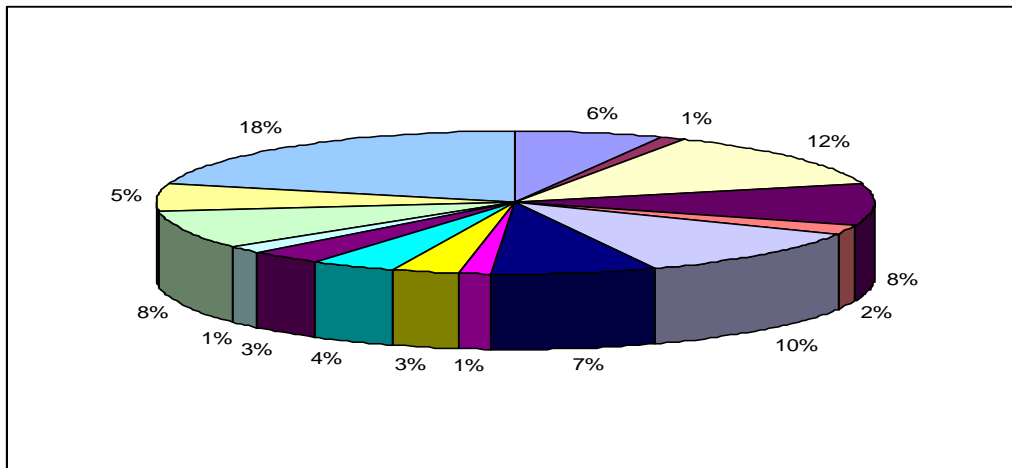
### Employment by Industry

<b>Total employment</b>		<b>7,516</b>	
Farm employment	439	6%	
Forestry, fishing, related activities, and other 3/	84	1%	
Mining	873	12%	
Utilities	#		
Construction	633	8%	
Manufacturing	128	2%	
Wholesale trade	#		
Retail Trade	758	10%	
Transportation and warehousing	498	7%	
Information	86	1%	
Finance and insurance	204	3%	
Real estate and rental and leasing	273	4%	
Professional and technical services	217	3%	
Management of companies and enterprises	#		
Administrative and waste services	#		
Educational services	#		
Health care and social assistance	#		
Arts, entertainment, and recreation	110	1%	
Accommodation and food services	576	8%	
Other services, except public administration	406	5%	
Government and government enterprises	1,390	18%	

Source: U.S. Census Bureau

# Not shown to avoid disclosure of confidential information, but the estimates for this item are included in the totals.

\$ Less than 10 jobs, but the estimates for this item are included in the totals.



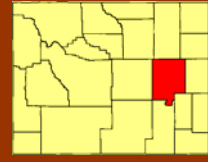
### Unemployment

Labor Force	7,005
Employed	6,807
Unemployed	198
<b>Unemployment Rate</b>	<b>2.8%</b>

Source: <http://doe.state.wy.us/LMI> (June 2008)

# Converse County, Wyoming

## County Profile



### Median Salaries

#### Unskilled

Crate/Packer II	\$20,468
Light Assembler II	\$23,272
Material Handler II	\$24,469
Packer/Packager, Hand	\$19,967

#### Semi-Skilled

Crushing, Grinding, and Mixing Machine Operation	\$22,773
Heavy Assembler II	\$34,166
Machine Tool Cutting Operator/Tender	\$24,472
Punch Press Operator	\$27,241

#### Skilled

Assembly Supervisor	\$51,599
Machinist II	\$35,954
Intermediate Tool & Die Maker	\$41,335
Welder II	\$38,645

#### Technical

Electric/Electronics Technician II	\$36,935
Electrician I	\$32,906
PC Maintenance Technician II	\$43,130
Telecommunications Technician II	\$44,288

#### Information Technology

Database Administrator	\$72,248
Mainframe Programmer II	\$51,909
Programmer I	\$43,450
Webmaster	\$57,178

#### Clerical

Account Representative	\$24,197
Customer Service Representative II	\$30,635
Receptionist	\$23,047
Telemarketer	\$25,699

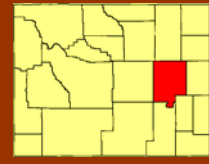
#### Professional

Employment Manager	\$70,063
Materials Manager	\$68,212
Payroll Administrator	\$40,012
Production Control Manager	\$66,101

Source: [www.salary.com](http://www.salary.com)

# Converse County, Wyoming

## County Profile



### Major Employers

	Company	Employees	Product/Service
1.	Powder River Coal Co., North Rochelle Mine	375	Mining
2.	Converse County School Dist. #1	300	Education
3.	Kennecott Energy Antelope Coal Mine	291	Mining
4.	Memorial Hospital of Converse County	247	Health Care
5.	Union Pacific Railroad	200	Railroad
6.	Dave Johnston Power Plant	196	Power Plant
7.	Converse County	100	County Government
8.	Power Resources Uranium Mine	79	Mining
9.	City of Douglas	63	City Government
10.	Safeway	55	Retail
11.	Best Western Inn	50	Hotel
12.	Progress Rail	45	Railcar Maintenance
13.	Burlington Northern/Santa Fe Railroad	41	Railroad
14.	Nutri-West	35	Health Foods
15.	Wyoming Law Enforcement Academy	32	Law Enforcement Training

Source: Converse County Economic Development

### Education (2006-2007)

Converse County School District Enrollment	2,308
Average Student Teacher Ratio	12.5:1
Graduation Rate	84.8%
Expenditures per Average Daily Membership (ADM)	\$14,433

Source: Wyoming Department of Education

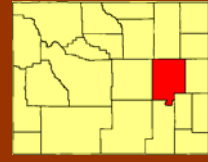
### Higher Education Facilities (2007)

Facility	Enrollment
Eastern Wyoming College - Torrington, WY ( <a href="http://www.ewc.wy.edu">www.ewc.wy.edu</a> )	1,435
University of Wyoming - Laramie, WY ( <a href="http://www.uwyo.edu">www.uwyo.edu</a> )	13,223

Source: Wyoming Community College Commission, University of Wyoming

# Converse County, Wyoming

## County Profile

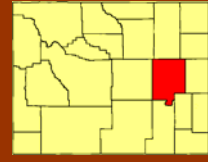


### Telecommunications

<b>Net Wright LLC</b> P.O. Box 1747 Riverton, WY 82501 Phone: 307.857.5800 Fax: 307.857.1053 Website: <a href="http://www.netwright.net">www.netwright.net</a>	<b>Service area:</b> Douglas <b>Internet Service:</b> ATM DS3 (45 MB), ATM IMA (3 to 12 MB), ATM T1
<b>OneWest.net</b> 937 W Main Street Riverton, WY 82501 Phone: 866.ONE.WEST Fax: 307.856.1499 <a href="http://www.onewest.net">www.onewest.net</a>	<b>Service area:</b> Douglas, Glenrock <b>Internet Service:</b> DSL <b>Web Management:</b> Web Hosting
<b>Qwest Communications</b> 103 North Durbin, Room 1 Casper, WY 82601 Phone: 307.234.1107 Fax: 307.235.2618 Website: <a href="http://www.qwest.com">www.qwest.com</a>	<b>Service area:</b> Douglas, Glenrock, Lost Springs, Rolling Hills <b>Telephone Service:</b> Local and Long Distance, Private Line <b>Internet Service:</b> 56& 64 Data Connections, ATM, Centrex, Digital Switched Services, DSL, Frame Relay, ISDN-BRI, ISDN-PRI, PBX, Redundancy, T-1 <b>Web Management:</b> Web Hosting
<b>Sundance Wireless</b> 506 W Birch Glenrock 82637 (307) 436-7190 Website: <a href="http://www.sdwinc.com">www.sdwinc.com</a>	<b>Service area:</b> Glenrock <b>Internet Service:</b> Wireless <b>Web Management:</b> Web Hosting
<b>Visionary</b> P.O. Box 2799 Gillette, WY 82717 Phone: 888.682.1884 Fax: 307.682.2519 Website: <a href="http://www.vcn.com">www.vcn.com</a>	<b>Service area:</b> Douglas, Glenrock <b>Internet Service:</b> DSL, T-1, Wireless (Douglas only) <b>Web Management:</b> Web Hosting
<b>Wyoming.com</b> 937 W Main Street Riverton, WY 82501 Phone: 800.588.3304 Website: <a href="http://www.wyoming.com">www.wyoming.com</a>	<b>Service area:</b> Douglas, Glenrock <b>Internet Service:</b> DSL, T-1, Wireless, Frame Relay <b>Web Management:</b> Web Hosting, Web Design

# Converse County, Wyoming

## County Profile



### Power Cost

	Industrial	Commercial	Residential
<b>Niobrara Electric Coop.</b> 3947 U.S. Highway 20 Lusk, WY 82225 307.334.3221	\$0.0982	\$0.0727	\$0.0761
<b>Rocky Mountain Power</b> 825 NE Multnomah Portland, OR 97232 888.221.7070	\$0.0688	\$0.0595	\$0.0381

Source: Wyoming Public Service Commission, 2004

### Transportation

#### Airports

##### Natrona County International (CPR)

7 miles northwest of Casper

Commercial Service: Great Lakes (United Express), Sky West

Daily flights to: Salt Lake City, Denver

Fixed Base Operators: Casper Jet Center

Runways: 10,600 x 150 feet, asphalt  
8,679 x 150 feet, asphalt  
8,686 x 60 feet, asphalt  
7,696 x 60 feet, asphalt

##### Converse County (DGW)

3 miles north of Douglas

Fixed Base Operators: R & G Aircraft Service

Runways: 6,750 x 100 feet, asphalt  
4,760 x 75 feet, asphalt

#### Highways

Interstate 25

U.S. Highway 18

U.S. Highway 20

U.S. Highway 26

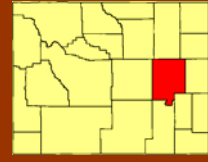
#### Railroad

Burlington Northern Santa Fe

Union Pacific

# Converse County, Wyoming

## County Profile



### Workforce Training

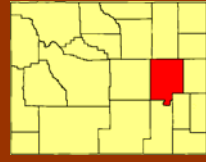
- Wyoming Department of Workforce Services offers employers up to \$4,000 per employee for training.  
<http://wyomingworkforce.org/how/wdftp.aspx>
- Quick Start  
Wyoming is the first state approved to license the State of Georgia's Quick Start program. The Wyoming Business Council and the Wyoming Community Colleges are partnering to provide training in:
  - Customer Service
  - Manufacturing
  - Warehousing and Distribution<http://www.wyomingbusiness.org>

### State Incentives

- No corporate state income tax.
- No personal state income tax.
- Community Development Block Grants administered by Wyoming Business Council. ([www.wyomingbusiness.org](http://www.wyomingbusiness.org))
  - Provides grants to local governments for community and economic development projects.
  - Provides convertible loans to grants based on job creation.
- Partnership Challenge Loan Program administered by Wyoming Business Council.
  - Provides low interest loans to community development organizations.
  - Provides gap financing for projects with the Wyoming Business Council participating with a commercial lender.
- Industrial Development Revenue Bonds. Cities and counties may issue tax-exempt bonds to provide financing for manufacturing.

# Converse County, Wyoming

## County Profile



### Taxes

- No corporate state income tax.
- No personal state income tax.
- No inventory tax.
- Converse County has a 5% sales and use tax (statewide base of 4% plus 1% optional).  
*Source: Wyoming Department of Revenue, Excise Division (April 2008)*
- Unemployment Insurance - taxable base rate of \$20,100. Tax rates by industry grouping - WY Dept. of Employment.  
(<http://wydoe.state.wy.us/doe.asp?ID=831>)
- Workers' Compensation- rates vary by occupation and can be found at <http://wydoe.state.wy.us/doe.asp?ID=803>
- Property taxes. Average tax rate in Converse County is 6.4700%  
*Source: Wyoming Department of Revenue, Ad Valorem Division (2007)*

#### Tax computation:

Fair Market Value of Property \* Level of Assessment (9.5% for Residential and Commercial Property) \* Tax Rate

**Example:** Tax on a commercial facility valued at \$1,000,000 is as follows:  $\$1,000,000 \times 0.095 = \$95,000 \times 0.064700 = \$6,146$ .

State assesses agricultural lands at 9.5% of agricultural value, residential and commercial at 9.5% and Industrial at 11.5% of fair market value.